

# Introducing Veyco

**Veyco is fast becoming the default onboarding and signing infrastructure powering some of the UK's biggest names in conveyancing.**

Trusted by leading law firms, lenders and intermediaries.

PRE SERIES A INVESTMENT OPPORTUNITY

**Q3 2026**



# Foreword

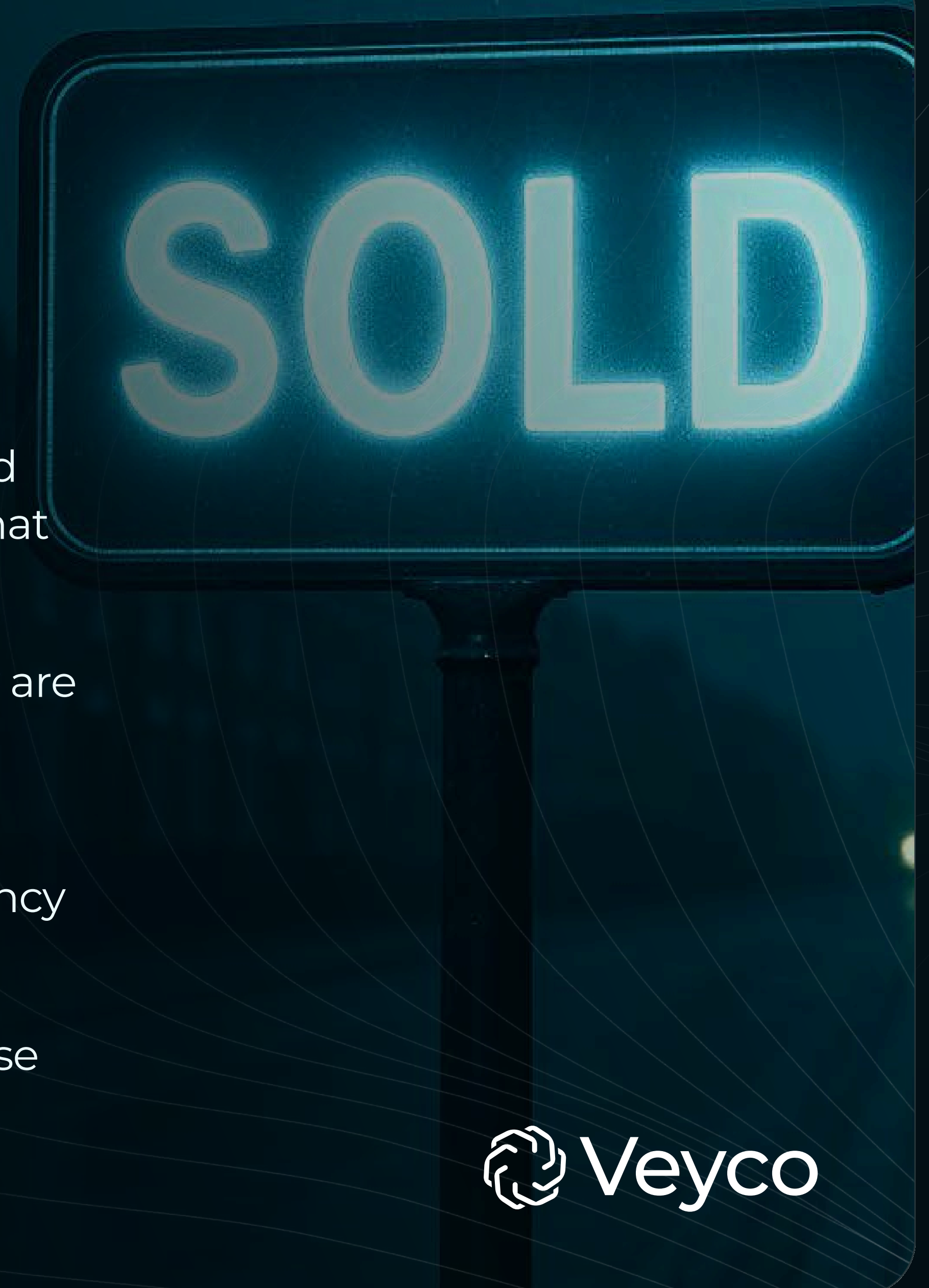
**Veyco is at an exciting inflection point of growth following a successful pilot with Nationwide Building Society.**

- **Regulatory Tailwind.** On 1 August 2025, HM Land Registry announced a major policy shift, enabling the use of **Qualified Electronic Signatures (QES)** on mortgage deeds and property transfer forms.
- **Validated Fast & First.** Veyco moved quickly to capture this opportunity, partnering with Nationwide Building Society to become the first technology provider to deliver a mortgage deed to HM Land Registry signed using QES on 5 January 2026.
- **Demand Rises.** Lenders are now requesting that law firms adopt QES which has led to increased and urgent demand. We are now scaling, supported by major contracts with some of the industry's biggest and most respected stakeholders.

# The Problem

Property transactions are slow, fragmented and wide open to fraud, risk and uncertainty.

- **Buyers and sellers** are thrust head-first into largely paper-based workflows and are faced with **legal jargon and manual tasks** that create delays, errors and increased exposure to fraud.
- **Lawyers** are neither forensic accountants or detectives, yet they are tasked with identifying risk in property transactions, without the proper tools.
- **Paper-based workflows** and processes are slow, lack transparency and are wide open to fraud and financial abuse.
- **Legal jargon and manual tasks** create delays, errors and increase exposure to risk and fraud.



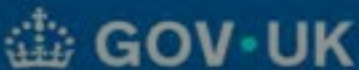
# The Solution

AI-Powered legal tech that integrates seamlessly with conveyancing workflows.

- **Qualified Electronic Signatures:** First to market secure document signing solution that enables homeowners to sign mortgage and transfer deeds in 2 minutes instead of 3 days, removing the need for a physical witness.
- **Smart onboarding:** Enhanced identity verification and AML checks that deliver best-in-class AI-powered risk and fraud prevention tools.
- **Smart Lawyer:** AI voice agent replacing manual onboarding tasks with clear plain English guidance.
- **Speed, Security** and **Certainty** for home movers and law firms.

# History Made

Land Registry announcement on Qualified Electronic Signatures (QES) created an unprecedented opportunity for Veyco.

 Menu

News story

## HM Land Registry accepts Qualified Electronic Signatures

### Major Policy Change (QES Adoption)

August 1st 2025

This change in the landscape is seismic for Veyco. We are at the forefront of the market following a successful trial on behalf of **Nationwide Building Society** in December 2025. We are proud to announce that Veyco delivered the first ever mortgage deed signed by QES at HM Land Registry on the 5th January 2026.

[Read Full Story](#)



### Nationwide partners with Veyco and Your Conveyancer to deliver industry's first mortgage deed signed by QES.

Witnessed signatures to be phased out as Nationwide introduces Qualified Electronic Signatures  
Follows collaboration between Nationwide, HM Land Registry, Your Conveyancer and Veyco.

[Read Full Story](#)

# Our Products



## Smart Onboarding

Identity Checks & Questionnaires

Our identity checks use enhanced AI features that go beyond recognised industry standards.

**Smart Harbour** is the first solution that protects industry stakeholders from fraud by drilling into the digital footprint of the applicant, not just the documents.

 [View Products](#)



## QEST

QES Document Signing

Veyco proudly delivered the first ever QES (witness free) mortgage deed on a live transaction at HM Land Registry.

QEST creates the legal equivalent of a handwritten signature meaning law firms can use QEST to reduce the signing process from days to minutes, whilst mitigating risk.

 [Watch Video](#)



## Stamp iQ

Launching Q3 2026

**Stamp iQ** is a first to market product developed following a regulatory update by HMRC on 18th May 2026.

Veyco will enable law firms to outsource their entire SDLT process through a fully managed service, removing liability and creating a new revenue-sharing opportunity.

 [View Article](#)

# Our Partners

Following the success of the Nationwide Building Society trial, law firms are accelerating their adoption of QES to meet lenders' demands.

**We are either live, signed, integrating or have agreed terms with the following brands.**



# Validation

- ✓ **Live and in Revenue:** ID Checks and onboarding already in use with top law firms and estate agents.
- ✓ **Nationwide Building Society:** Live and in revenue with identity checks and mortgage deed QES.
- ✓ **LMS integration:** Contract signed and in integration phase with the industry's biggest conveyancing service provider.
- ✓ **Stamp iQ:** Veyco will launch the first end-to-end solution that fixes a real problem as a result of regulatory changes.
- ✓ **Trusted:** We are fast becoming the underlying architecture powering some of the UK's leading law firms and lenders.



## Stamp iQ will change the way firms operate

*As a high volume conveyancing law firm the moment we saw Stamp iQ, we knew it would be a perfect fit.*

*SDLT filing is one of the most time-consuming and laborious parts of conveyancing. Stamp iQ brings the workflow, filing, payments and audit trail into one clean process while indemnifying our firm from risk.*

**Martin Bourke**  
**Managing Director, Your Conveyancer**

# Our Priorities

1

## Expedite Integration

Convert our pipeline

Our absolute priority is to expedite all integrations and convert these into long term revenue generating partnerships.

We are dealing with a number of law firms who have different CRM systems, lead-in times and development processes. Our focus is to integrate Veyco inside each of the major CRMs enabling law firms to expedite onboarding.

2

## Accelerate Sales

Sign new opportunities

Our CEO has a clear strategy for a joined-up sales outreach that complements the leveraging of his own vast network .

We are already seeing a growing number of weekly inbound enquiries about QES which are converting successfully from enquiry into pipeline revenue. Investment in sales and marketing will further boost this.

3

## New Products

Building the moat

Following a regulatory change by HMLR, Veyco were the first to design, develop and release QES with the world's biggest building society.

We are excited to announce that we are about to do it all again as a result of a regulatory change by HMRC that affects **EVERY** law firm in England and Wales. Our Stamp iQ product is a hugely exciting opportunity.



# Pricing & Revenue Forecasts

£3.50- £99.99

**Onboarding\***

ID Checks, Referencing & Questionnaires

£99.00

**Stamp iQ\*\***

New Product Release Q3

£5.00- £49.99

**QEST**

Secure QES Document Signing

| Year | Onboarding | Stamp iQ | QES   | Revenue |
|------|------------|----------|-------|---------|
| 2026 | £1.8M      | £110K    | £451K | £2.3M   |
| 2027 | £4.6M      | £1.1M    | £1.7M | £7.4M   |
| 2028 | £6.0M      | £2.5M    | £2.6M | £11.1M  |

\* Onboarding pricing ranges from £3.50 to £99.99 per transaction (inc VAT) depending on product and volume.

\*\* Stamp iQ is priced at £99.00 (Plus VAT) per transaction. Revenue estimates are based on commercial commitments received (2026).

Forecasts based on signed contracts, agreed commercial terms, active pilots and management assumptions.



# Market Opportunity

Veyco is building the underlying digital infrastructure layer for UK property transactions

| <div><div>1.2m+</div><div>Residential property transactions annually</div></div> <div><div>700k +</div><div>Fees assisted remortgages annually</div></div> <div><div>4m+</div><div>Tenancy agreements annually</div></div>                                                                                                                                                                                                                                    |        |                                                                                                        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------------------------------------------------------------------------------------------------------|
| Market                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Value  | Definition                                                                                             |
| TAM                                                                                                                                                                                                                                                                                                                                                                                                                                                           | £580m+ | Every residential property transaction, remortgage and tenancy in the UK                               |
| SAM                                                                                                                                                                                                                                                                                                                                                                                                                                                           | £220m+ | Law firms, lenders, brokers and intermediaries purchasing onboarding, identity and compliance services |
| SOM                                                                                                                                                                                                                                                                                                                                                                                                                                                           | £45m+  | Enterprise law firms and transaction partners currently within Veyco's target market                   |
| <div><div><div>Initial Wedge</div><div>Identity Verification · Proof of Address · AML &amp; Risk Screening · Qualified Electronic Signatures</div></div><div><div>Platform Expansion</div><div>Law Society Onboarding · SDLT Submission · Smart Wallet · Tenant Referencing · AI Communications</div></div><div><div>Long-Term Vision</div><div>A single trusted onboarding and compliance layer used across every UK property transaction.</div></div></div> |        |                                                                                                        |

# Leadership Team



**Adam Forshaw**

CEO

Adam has nearly 20 years' experience scaling conveyancing and remortgage businesses. Formerly a Partner at O'Neill Patient and most recently leader of Your Conveyancer, he joins Veyco following close collaboration on the Nationwide QES pilot and wider commercial strategy.



**Simon Hughes**

CTO

With over 20 years of experience, Simon has delivered large-scale digital transformations for FTSE 100 companies including Lloyds Banking Group and EE. As a forward-thinking architect, he leads Veyco's AI roadmap and drives the platform's technical evolution.



**Michael Davis**

Director & CFO

A qualified ACCA (Fellow), Mike has led finance functions through scale, investment, and exit, and held senior roles at Cooperative Financial Services and HSBC. He brings deep expertise in governance, financial strategy, and capital management.



**Clare McKenna**

General Manager

Clare builds and manages strategic partnerships across the legal and property sectors, helping drive adoption of Veyco's AI-Powered platform. With a sharp eye for commercial opportunities, she focuses on scaling reach, and unlocking new revenue channels.



# The Ask

## Use of Funds

**We are raising £650k at a pre-money valuation of £10m to cement market leadership in QES signing and AI Onboarding.**

**EIS APPROVED**

- **Technology Integrations (35%)** We are increasing the in-house development team to accelerate adoption inside conveyancing CRM providers, making it seamless for law firms to switch on Veyco.
- **Sales & Partnerships (50%)** Expand the headcount on sales and account management teams.
- **Talent & Regulatory (15%)** FCA regulation as an Authorised EMI will enable Veyco to eradicate revenue share and reliance on third parties for our source of funds products.

## Exit

Exit potential includes acquisition by legal tech firms, ID verification platforms, or insurers expanding into onboarding AI. Veyco is building the infrastructure they'll want to own with QEST and Smart Harbour.



# Thank You

Regulatory change creates opportunity.  
Veyco captures it first.

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